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press release

Nu Tek India starts Operations in Africa

Wins Network Optimization Contract from NSN

New Delhi, May 11, 2011: Nu Tek India Limited [BSE: 533015 |NSE: NUTEK], a leading telecom infrastructure services provider, announced that it has started its operations in Africa. The company has already established its branch in Kenya and is in the process of registering branches in the other neighboring countries. The move is a part of the company's strategy of shifting focus to International Markets to further revenue growth and also improve margins. The company won a contract with NSN, a Telecom Equipment Manufacturer with presence across the globe, in a recently concluded e-auction for RF Drive Testing Services and Networks Optimization in Kenya, Uganda, Malawi and Madagascar. Nu Tek has developed its own design and optimization teams with its over 15 years experience in India. The initial order value is estimated to be € 1 Mn with potential of going upto € 5 Mn as the network grows.

These services will be provided on the Bharti Airtel Network, which is presently being expanded after Airtel bought over the network from Zain, in a much-publicized acquisition. Apart from Airtel, NSN is also delivering networks for MTN and other operators across Africa. There are strong possibilities of bigger network rollouts in South Africa, which is one of the most mature markets in the Africa. Most of the networks in Africa are traditional 2G networks, which are presently being expanded and upgraded to 3G networks. Apart from this, Africa has also seen BWA spectrum been licensed to Operators in different countries and the Industry could see a spurt in Telecom Activity related to WIMAX and LTE deployments next year.

About NuTek:

Nu Tek (BSE- 533015| NSE- NUTEK), is a Telecom infrastructure services provider offering Infrastructure rollout solutions for both mobile and fixed telecommunication networks. Their strength lies in the breadth of services they offer in the telecom infrastructure space. They offer services to Telecommunication Equipment Manufacturers, Telecom operators as well as third party infrastructure leasing companies in installing and maintaining Telecom Network Equipment & Infrastructure. In the process of creating a total solution, Nu Tek undertakes initial feasibility studies, prepare strategies, and undertake engineering, electronics, construction, installation, integration and maintenance of network components for their customers. They are also registered with Department of Telecommunication as Infrastructure Provider - Category I.

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